



OPEN HOUSE ISSUE

Come to Our Open House Sept. 20th 9-3. Door Prizes!

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Chris and Cindy Dopson welcome you to their open house.

Friends!

Welcome to our Open House September 20th from 9:00 -3:00. As a thank-you to our loyal customers we are throwing open our doors and offering great discounts!

Special Discounts on All Products

We will have specials on ALL our products. Looking for a freestanding stove? High efficient propane furnace? Automatic stand-by generator? Or just want to come and see what's new?

Revolutionary Ecologix Cold Climate Heat Pump

See the demonstration of the new ECOLOGIX High Efficiency Air to Air Heat Pump. First designed for commercial use, this break-through in engineering is now available for the home owner.

Unlike old style air-to-air Heat Pumps, this system can produce heat from outside

air of -25C. It needs no expensive electric heat strips when the temperature falls.

With Thake's experienced technicians you can have this heat pump in a new or existing home. The Cold Climate Air Source Heat Pump (CCHP) delivers all the benefits of a ground source heat pump at a

fraction of the cost.

Research estimates Canada will save 1 million tonnes of CO₂e between now and 2020 because of this efficient heat pump. You can save with rebates up to \$8000.

Call Thake's (613-273-2062) or come to the Open House and find out more.

Learn from the Experts

You'll find manufacturer's representatives to help you understand everything you need to know about each product. Find out what's best for your situation. No pressure. Just fun!

Stop on by! Pop the balloon! Everyone wins a door prize. And enter a drawing for SUPER prizes. Enjoy the free refreshments.

See, Touch, Feel, and Choose

Wander the showroom and see all the new and time-tested ways to heat, cool, and protect your home.

The highlight of the open house will be a demo model of the new ECOLOGIX High Efficiency Air to Air Heat Pump. See how you can go green and warm your house even at -25 C. And you can save up to \$8000 on this unit!

Save in the Future!

Even if you're not ready to buy, come and get a discount voucher for your future purchase. Save up to \$500.

Everyone loves our open house. Come early and avoid the lines at the door. See you there!

Thake services:

- ◆ Propane, Electric, Wood Furnaces & Fireplaces
- ◆ Central & Ductless Air Conditioners
- ◆ Geothermal Heat Pumps
- ◆ Cold Weather Air Source Heat Pumps
- ◆ Automatic Standby Generators
- ◆ 24 Hour Service

Enjoy Your Outdoors without Mosquito Bites

Here is an effective way to get rid of mosquitoes.

Those pesky biters love the cool of the evening beneath a shade tree—just like we do. But if you don't want to become their dinner, here's a healthy solution.

How does it work?

First, mosquitoes are attracted to the carbon dioxide you breathe out. They zero in on the path of the invisible gas and track it back to you. Body heat and other odors also are siren calls to the pests.

Second, mosquitoes are slow fliers. They fly about 1.6 -3 km/hour depending on the species.

Blow them away!

When you set up a fan, it blows away your carbon dioxide plume and other mosquito attractors. Additionally, the buzzing biters can't fly into that kind of head-wind.

"Fan-generated wind significantly reduced the mosquito catches," scientists reported in *The Journal of Medical Entomology*. "We recom-

mend that fan-generated wind should be pursued as a practical means of protecting humans or pets from mosquitoes in a typical backyard setting."

The Mosquito Control Association says oscillating or box fans are more effective than your typical repellent-infused mosquito coils or scented candles.

Amaze and educate your friends at your next backyard barbeque as you stop the biting and scratching with a simple electric fan.



Questions?

Send them to "Ask Dot" care of us.

We'll see she gets it.

Get your question answered and win a prize!

Know When To Change Your Filter

Kinds of Filters. One Inch filters typically need changing monthly. Waffle filters last up to 3 months and capture more particles. Because they are denser, they also make the unit work a little harder. So it's important not

to let them get too dirty.

Manufacture's guidelines are a broad guide. Check Dot's answer to see other reasons to change filters early... or keep them in longer.

How to check a filter. To check your filter, hold it up to the light. If it's dingy and brown, or clearly full, change it out.

Clean filters reduce your energy costs. They help your AC run better and last longer.

ASK DOT—

Dear Dot: My husband insists on changing the return air filter only when the package says to. I think with our dogs and my allergies, we shouldn't wait that long. Can you convince him?
— Sniffing Sally

Dear Sniffing Sally: Filters need to be changed more often if you have:

- ◆ **Pets.** Pet dander clogs up filters faster... sometimes much faster.
- ◆ **Allergies.** When filters get dirty they are less effective. Use high quality filters to block the most allergens.
- ◆ **Home Projects.** If you're creating dust and dirt, change your filter faster.
- ◆ **Pollutants.** Heavy city traffic or on a dirt roads dirty filters faster.
- ◆ **Frequency of use.** Filters last longer in vacation cabins or places where you seldom use heat or AC.





Chris and Cindy Dopson want to stay in touch with you and give you the newest updates.

Join the Thake “Family” for Personal Care and Attention

Hello Friends-

We are Chris and Cindy Dopson, owner of Thake Home Comfort Centre. We want to welcome you to this first issue of the Home Comfort Newsletter.

If you don't yet know us, we say, “HELLO! Let's get acquainted. Let us serve you .”

For our faithful, satisfied customers, we want you to know we appreciate your business. As a way of thanking you for using our company, here are tips, insights, and helpful news to make your home more comfortable and inviting.

You can look forward to news from us that you can use in your homes each season—four times a year. Sometimes we'll give you advance notice of our sales or special promotions so you can be the first to take advantage of them.

Please know we are your friends and neighbors. We are here for your every heating and cooling need. Our advice and estimates are always free. We stand behind our work 100%. Our goal is to find the best possible solution to your problems.

We embrace green solutions and help you find the best system for your home and your lifestyle.

We're happy to answer any questions you may have. Please call us!

Chris and Cindy Dopson Tel: 613-273-2062 Or visit our website: <http://www.thakehomecomfort.com>

A beautiful New Way to Save 41% in Energy Costs

Gerald and Myra built a home with a picturesque river view. “We have a whole south wall of windows,” Myra said. But the heat and glare from the summer sun caused problems.

In winter's cold they had to keep the drapes pulled tightly. She missed her river view. “We thought the double-pane low-E windows would insulate better than they have,” Myra said.

Windows are the weakest element in a home's insulation. Even low-E windows allow about 60% of summer's heat and winter's cold to enter your home.

Myra searched for solutions. She wanted to keep her room cooler in summer and avoid the chill by the windows in winter.

And, she wanted a year-round view of her beloved

river. She found Ottawa based *Krumpers Solar Blinds*.

These solar blinds reduce the heat transfer through the windows by 80%. In winter, you turn the shade around to keep the cold out, but still let the winter sun shine add warmth.

“It's like putting sun glasses on my windows,” Myra said. “No glare. No uncomfortable heat. I love it!” Now Myra can watch the seasons colour her river all year round. The room feels much more comfortable in all weather.

And the extra bonus? It's dropped her heating bill.

Krumpers Solar Blinds can reduce heating and cooling costs 41%-- even with your same heat/ac unit.

The custom made blinds also fit sliding glass doors, and

even unusual half-moon or triangular windows.

For more information on *Krumpers Solar Blinds* call us at 613-273-2062.

We will personally connect you with Krumpers. And make sure you get the special Thake Home Comfort discount !



Krumpers clear blinds in action. Call Thake's for a special discount code.

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Stamp Here

When Can 50 Cents Save you \$2000?

Fifty cents worth of electrical putty can save thousands on repairs to your electric box. Check the main electric cable entry to your house. Usually it's a cable or pipe just behind or above your electric meter box.

Make sure it is well sealed. If rain water or snow melt seeps into the electrical box and connects with the panel it can cause major damage.

If you see any cracks as the cable enters the house, fix them now with inexpensive electrical putty and sleep well, knowing you've made your house safer and saved money, too.



Should You Cover Your Air Conditioner This Winter?

It makes sense to protect your valuable assets. But covering your air conditioner carries hidden risks..

People want to cover their air conditioner to protect it from ice and snow, leaves, dirt and other



debris. It seems to make sense that if you aren't using it for the winter months, covering it would protect it.

And we know that clean coils will make our AC run more efficiently next summer.

But many air conditioner installers warn against covering your air conditioner. They say that it leads to condensation inside. Then the unit will rust out faster.

They also warn, "Critters can get inside and nest for the winter. We see lots of units with damaged wiring in spring servicing. They've been gnawed on by rodents."

The solution may be a little of both. Air conditioners are designed to weather difficult climates. To protect it from icefall from the roof or snow and debris, you can cover the top of the unit—top only—with a piece of plywood. Weight it down with a brick to keep it from blowing off.

This allows ventilation around the sides to prevent condensation in winter. Spring servicing will insure your coils are clean.

For your particular unit, call us and we'll tell you the best way to protect your unit in the off-season.

Check inside for savings and discounts!!